

Proof of Concept (PoC) program

Small scale projects to **test & validate if AWS is a viable solution** for your business objectives.



Benefits *

As new AWS customer:

Feasibility and benefits of the AWS Cloud.

As existing AWS customer:

Growth of your AWS utilization by introducing and experimenting with new AWS products and services.

Funding

Up to **10%** (capped at \$25k) of the expected ARR in cash and credits.

Payment

Credits issued upfront
Cash paid to partner at project completion



Key Requirements. (1) Calculation of the expected year one AWS usage. (2) SOW/Project Plan with detailed scope and deliverables